



# Forté

## EVENTS

Speaking and Consulting

## Influential *Speaking*

### How to Earn the Right Contract Every Time:

Do you have all the business you want? Are you working with perfect clients? Do prospecting, selling, and closing come easy for you and your team? If not, attend this interactive, tell-all session and learn how to earn the right contract every time!

#### Deliverables:

- Product vs. Service
- Working with Perfect Clients
- Interactive sales discussion
- How to Close the Deal

**Tami Forero**, CEO of Forté Events Inc., speaks annually at event conferences as well as numerous industry chapters, and nationwide associations. With over twenty years of experience in the event industry and a corporate background, Tami Forero is a knowledgeable source in the areas of sales, marketing, experiential learning, and obtaining a successful business and balanced life.

For more information, call:  
719-266-4214

*"I was able to immediately start down a new path to increase my profitability and becoming a healthier, happier business owner."*

*-Teresa Sandros, Bliss Events*

